ANCILLARY SERVICES

You may not need all the services we offer but whenever you need us, we’ll be there.

We can provide vacuum trucks to clean and maintain any part of your facility. We can dredge your settling ponds, haul and dispose of sludge, maintain your baghouse and empty your bunkers. We can maintain your railcar fleet, and handle dust control for your ash and coal stockpiles.

Our commitment is to partner with you to help reduce your costs and increase the efficiency of your facility. You can rely on us to do what we say we’ll do with a safe, talented and experienced workforce.

“Their delivery every time. We can forget about it…because we know Savage has it taken care of.”

- Leading Utility Company

INDUSTRY INVOLVEMENT

Here’s a quick look at some of the services Savage is providing to power generation customers across North America, and some of the industry groups we work with:

| Service Description                | Annual Material Handling Volumes | Energy Production Supported | Industry Relations
<table>
<thead>
<tr>
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</thead>
<tbody>
<tr>
<td>Annual Material Handling Volumes</td>
<td>33 Million Tons Coal &amp; Petroleum</td>
<td>17,000 Total Megawatts</td>
<td>Member of American Coalition for Clean Coal Electricity</td>
</tr>
<tr>
<td>2.7 Million Tons Slurry</td>
<td></td>
<td>30-1,700 Range of Megawatts</td>
<td>Active member of the American Coal Council</td>
</tr>
<tr>
<td>2.7 Million Tons Compost Byproducts</td>
<td></td>
<td>Annual Fuel Receiving</td>
<td>Member of Responsible Care</td>
</tr>
<tr>
<td>1.4 Million Tons Scrubbed Sorbents</td>
<td></td>
<td>22 Million Tons by Rail</td>
<td>Member of PRB Coal User’s Group</td>
</tr>
<tr>
<td>100,000 Tons Biomass</td>
<td></td>
<td>11 Million Tons by Truck</td>
<td>ISO 9001 certified</td>
</tr>
<tr>
<td></td>
<td></td>
<td>2 Million Tons by Barge</td>
<td>2010 PRB Coal Plant of the Year – Roy Tolk Station, Earth, Texas</td>
</tr>
<tr>
<td></td>
<td></td>
<td>600,000 Tons by Marine Vessel</td>
<td>Rated Number 1 for Reliability in Canada 2009 – Nova Scotia Power, Pt. Tupper Station</td>
</tr>
</tbody>
</table>

CONTACT US

We’ll work with you to put together the services you need. Let us show you how we can support you and your power generation facility.

www.savageservices.com  •  info@savageservices.com  •  800-827-4439

POWER GENERATION SERVICES

We execute on the details so you can focus on the big picture.

To learn more about Savage and the services we provide contact us:
Savage, Inc.

OUR TEAM BECOMES YOUR TEAM

Utilities can’t afford service interruptions, especially in an environment where reliability and security are so strongly required. Consistent and reliable delivery of fuel and removal of byproducts are exceptions to the rule of critical services. Savage logistics and information technology provide metrics, reporting and accountability for integrated supply chain management.

“...we have a relationship.”
— Fortune 500 Power Generator

Power Generation Supply Chain Solutions

Savage supports the power generation supply chain at virtually every handoff. We apply our expertise from working with our customers across many industries. In this way, we bring value to multiple links in the chain. We are committed to delivering these services in a safe and environmentally responsible manner. Here’s a look at how Savage is serving our power generation customers.

We strive to build long-term relationships with our customers by providing timely service in every service detail. The Savage team becomes an extension of your team. We work hard and give our best to ensure that your needs are being met so you can focus on running your business.

Oil spills can be avoided. We work with each customer to ensure that this delivery will be uninterrupted. Each person receiving our service becomes an extension of our team.

Each year we move millions of tons of material by truck, train and ocean vessel. We have experience with late model trucks, conveyors, ocean vessels, and rail. We have a large network of terminals, and rail transportation. We have the experience to safely move your product through our array of services for you.

Fuel Logistics

We coordinate the dispatch, pickup, transportation and delivery of fuel to keep the plant running with no interruptions.

Track/Train Transport

Each year we move millions of tons of fuel by truck and rail. We have experience with a large network of terminals, and train a fleet of late model trains to maximize fuel efficiency and reduced operating costs.

Piloting/Switching

As shipments approach the plant, Savage manages railcar switching and placement, working within the demurrage window. Our services include arrival inspections and setup, car placement, removal of fuel under cars, pre-release and pre-departure inspections.

Rail Services

We provide a wide array of services for rail transportation and management, including track inspections and maintenance, rail car inspections and repair, and locomotive hauling and servicing.

Unloading/Mooching

No matter the type of container: rail cars, ocean vessels, trucks, conveyors, or other transport systems, from rail yard to settling pond maintenance. From predictive and preventative plant maintenance to asset repair and management. We’re not afraid to get our hands dirty.

Maintenance Management

Our crew team can operate and maintain all aspects of your facility, including track inspection and maintenance, rail car inspection and repair, and locomotive hauling and servicing.

Material Management

We team knows how to handle FTR (fuel, brikeness, coal, etc.) rail, battery ash, lime, and any other material. From predictive and preventative plant maintenance to asset repair and management. We’re not afraid to get our hands dirty.

Boiler Operation

As the power generator burns coal and creates energy, Savage can handle the maintenance, cleaning, and repair of the facilities surrounding the boiler including ash cleaning, but also management, cleaning boiler and ash hopper maintenance. We also have expertise in fuel blending for environmental considerations.

“...we don’t just have a contract with Savage – we have a relationship.”
— Fortune 500 Power Generator

We strive to build long-term relationships with our customers by providing timely service in every service detail. The Savage team becomes an extension of your team. We work hard and give our best to ensure that your needs are being met so you can focus on running your business.

Our team has a proven track record of dealing with the challenges associated with fuel handling, environmental regulations and rail yard opera. Savage brings these services together to allow our power generation customers to concentrate on energy dispatch, pickup, loading, and delivery of fuel to keep the plant running smoothly. And we do this with an industry-leading safety record.

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